

## *2013-2014 Rush adidas Uniforms*

Rush soccer is excited to unveil the new Rush adidas uniforms for the 2013/14 season. The Rush/adidas contract begins January 1st, 2013 with the full switch in uniforms beginning with the first purchasing cycle for the 2013 fall season. If anyone has any questions you can contact Michael Nicol at [mnicol@rushsoccer.com](mailto:mnicol@rushsoccer.com) or Ariel Passarelli at [apassarelli@rushsoccer.com](mailto:apassarelli@rushsoccer.com).



The stores on Soccer.com to order the competitive kits will open the week of June 21<sup>st</sup>. Your team manager will build the roster on the site and then send an email to each player. The player then goes on to the site individually to purchase the uniform kit. [Click here](#) for instructions. The chosen tier for a team to purchase are chosen by the member club. Note: tier prices do not include shipping costs.

- Competitive:

1. Tier 1: 2 jersey (Home/Away), 2 short (Home/Away), 2 sock (Home/Away), warm up (jacket and training pant), training kit\*, and a backpack/bag
  1. Adult: \$296.45
  2. Youth: \$276.08
2. Tier 2: 2 jersey (Home/Away), 2 short (Home/Away), 2 sock (Home/Away), training kit\*, and backpack
  1. Adult: \$216.22
  2. Youth: \$202.41
3. Tier 3: 2 jersey (Home/Away), 2 short (Home/Away), 2 sock (Home/Away), and backpack
  1. Adult: \$175.60
  2. Youth: \$165.08

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\* Training Kit = 1 practice jersey, 1 short, and 1 sock

NOTE: THE TRAINING JERSEY IS MEN'S CUT FOR BOTH MEN AND WOMEN. Adjust your size accordingly. The training shorts are in both men and women cuts.

Logo application is included in uniform prices.

As seen below, we have a uniform numbering policy. The numbers for goalkeepers are 1, 18, and 28 (in that order – ex. the first goalkeeper would be #1). Field players should be numbers 2-22 (excluding 18).

The goalie jerseys come in men's cuts and are backordered until August 1, 2013.

The store on Soccer.com to order the developmental kits will open June 21<sup>st</sup>

- Developmental:

1. Tier 1: 2 jersey, 1 short, 1 sock
2. Tier 2: 1 jersey, 1 t-shirt, 1 short, 1 sock
3. Tier 3: 1 t-shirt, 1 short, 1 sock

In response to your feedback for faster turnaround times, Soccer.com has successfully tested a new method for adding logos and numbers to backpacks and warm-ups. This year those items will receive the same type of heat applied logo and number that your game and training gear get. This new process is not only less expensive for you, but several days faster so you're saving money and time!"

For questions regarding your order, please contact soccer.com at 800-967-8326 or [team@sportsendeavors.com](mailto:team@sportsendeavors.com) for questions about your order. For questions about your Child's player number, team name, or other non product questions, please contact your team manager.

### Uniform Shipping Details from Soccer.com

Below are a few examples of our shipping policies and offer code disclaimers. To clarify, none of the free shipping offers apply to team orders, free shipping offers are not automated, a source code must be entered into the site, and only eligible orders will receive the deals.

### Uniform Policies

(Updated 5.22.12)

1.) Rush Soccer Club proudly wears adidas uniforms and apparel exclusively throughout soccer operations, especially through uniform usage in its competitive and developmental soccer programs. The club believes strongly in the competitive benefits that adidas apparel, equipment

technology, and styling provide our teams.

2.) The Rush Soccer Club maintains a national trademark with the US Patent Office on the Rush name and logos and retains all rights to their use. As licensees of the Rush name, Rush partner organizations are bound to the [trademark usage policies](#) of Rush Soccer.

3.) The adidas- Rush relationship is governed by a sponsorship contract that, in part, stipulates that the Rush may not endorse any other branded apparel or equipment manufacturer. It is the policy of the Rush to consider the application of its name, logos, and trademarks on any apparel or equipment item and endorsement of that item. The result of that policy is to therefore prohibit the use of the Rush name and logos on any apparel or equipment item that competes with a similar adidas apparel or equipment item.

4.) Beyond that, Rush Soccer considers our name and logo to be effectively [co-branded](#) with adidas within the soccer world, and the adidas logo will accompany the Rush logo on nearly all of our promotional and collateral materials.

5.) All Rush partner clubs are expected to transition into adidas uniforms and use adidas equipment upon entry into the Rush Soccer partnership program.

6.) Your club must agree to achieve this as soon as it's practical.

7.) Your club is asked to synchronize its uniform re-order cycle with that of the rest of the Rush Soccer organization.

8.) Given that demographic considerations may affect an individual club's ability to achieve the standards set above within a particular timeframe, clubs will be offered some flexibility in phasing in the purchase requirements above while still enjoying promotional support from adidas. However, the on-field image of the Rush organization as a whole is strongly tied to the official club uniform, and Rush Soccer urges all partner clubs to achieve the standard above as soon as it is feasible. Our goal is to have each of our clubs wearing identical uniform and training kits at all events nationwide.

9.) Rush partner clubs agree to allow adidas at least nine months to process and deliver promotional and retail product upon notification of a partner club's initiation into the Rush partnership program. While adidas will make best efforts to deliver product as needed, adidas' product fulfillment deadlines will be marked nine months from notification/submission of orders.

10.) Rush partner clubs that are outfitted in adidas may use adidas marks in advertising and promotion, including field boards, banners, website design, written materials, and other marketing and/or advertising, subject to approval by adidas. Please submit any materials that use the adidas marks to Ariel Passarelli at [apassarelli@rushsoccer.com](mailto:apassarelli@rushsoccer.com) for approval prior to production.

11.) **Rush Soccer team uniform policies & exclusions:** Rush Soccer maintains a two-year

purchase policy for our boys and girls competitive teams that is compliant with the existing sponsorship agreement between the Club and adidas. All competitive teams are required to purchase a new kit every two years. Uniforms must be purchased and used in league/tournament play for each team's respective state's Youth Soccer Association season immediately following the uniform launch. Teams WILL NOT be asked to buy replacement uniforms for the identical style and color that they already own.

**1. Exclusion to the above policy for competitive teams in their inaugural season:**

All teams joining a Rush competitive program in years in which a new adidas kit is NOT introduced will be permitted to play in their existing uniform (i.e. the previous year's recreational uniform) until a new adidas kit is introduced. Teams may purchase the competitive uniform current at the time of their joining the competitive program, at the discretion of their individual coach or Director of Coaching, but they will still be required to purchase a new kit upon the next introduction of a new uniform style.

- Example 1: Team 1 joins the competitive program in Fall 2014. adidas is planning a new kit launch in Fall 2015. Team 1 will be permitted to play in their uniform during the Fall '14 and Spring '15 seasons, and will then be required to purchase the new kit in Fall 2015 and every two years after that.
- Example 2: Team 2 joins the competitive program in Fall 2013. adidas is planning a new kit launch in Fall 2013. Team 2 will be required to purchase the new kit for their inaugural Fall 2013 season and every two years after that.
- Example 3: Team 3 joins the competitive program in Fall 2014. adidas is planning a new kit launch in Fall 2015. Team 3 is not required to purchase a new uniform for the Fall 2014 season, but they decide to do so at the discretion of their coach. Team 3 would still be required to purchase the new adidas kit in the Fall 2015 cycle.

**1. Exclusion to the above policy for competitive teams in their final season:**

For teams that are playing in their final year in the Club's competitive program, if that year coincides with the launch of a new adidas uniform kit, then they will not be required to purchase the new kit and will be permitted to finish their Rush tenure in their current kit.

- Example 1: Team 1 plays U18 in Fall 2013. adidas introduces a new kit in Fall 2013. Since it is their last year in the Club, Team 1 will not be required to purchase the new kit, but they may do so at the discretion of their individual coach or Director of Coaching.
- Example 2: Team 2 plays U17 in Fall 2013. adidas introduces a new kit in Fall 2013. Team 3 will be required to purchase the new kit for the Fall 2013 season.

**12) Uniform Numbering:** All competitive team uniforms must display numbers. The Rush

numbering system is as follows: 1, 18, 28 for goalkeepers only; 2-22 for field players only.

**13) Uniform Patches:** Rush Soccer reserves the exclusive right to [place patches or logos](#) on the front of the official competitive uniforms, and individual clubs are asked to refrain from offering such placement to any potential sponsor or other partner or to use such placements for their own club logos or marks. Individual Rush clubs may offer patch or logo placement on official uniform on backs or sleeves or warm-ups and equipment bags and are encouraged to do so at their discretion.

**14) Uniform Kit Modifications:** Rush Soccer strongly discourages clubs from altering the official Rush uniform kits. All of our arrangements with Soccer.com - customization, pricing, rebating, and inventory forecasting, etc. - are predicated on the product styles and colors as selected by Rush Soccer. Beyond that, it is our goal to have a standard uniform for all Rush players nationwide. While we are sympathetic to the fact that local conditions may argue against a certain kit and/or color package, with the rapidly expanding Rush Soccer family, allowing exceptions based on local conditions is something we are reluctant to do.

### Ordering Uniforms through Soccer.com

Ordering of official Rush uniform kits from our exclusive supplier, Soccer.com, must be done individually. All Rush affiliates will have an official electronic Soccer.com PlayerPass platform specific to their club and membership. All pricing information and products will be posted on the platform. It is preferable that each parent submits an order for their Rush player to Soccer.com, so our affiliate clubs asks that you order all of your uniform kits through your platform.

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Shipping policies:

<http://www.soccer.com/channels/policies.php>

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### R.E.A.C.H. Uniform Program

In June of 2010, the R.E.A.C.H. program implemented its first coordinated and comprehensive used uniform collection program in an effort to greatly scale-up the number of uniforms distributed around the world. The Rush registers over 37,000 soccer players of which approximately 12,000 are in the "travel" program. That equates to roughly 6,000 competitive girl soccer players and 6,000 competitive boy soccer players. Because of our partnership with adidas and Soccer.com, "travel" soccer players are required to purchase new kits (two jerseys, two shorts, and two socks) every two years. When the uniform is ordered and distributed to the players, the player has the

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option to bring in his/her used uniform kit for a \$20.00 credit. We will collect approximately 4,500 used uniform kits. Over ten years, that table represents 45,000 uniforms distributed throughout the world! The impact both from a humanitarian side and marketing side is staggering. This does not include additional pieces of soccer equipment such as balls, shin guards, warm up jackets and pants, etc. estimated at 300,000 pieces. If handled properly, the 45,000 target could easily be tripled for a total of 135,000 uniforms distributed to children.